

TLC

Techlink

Communications

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2020

NEWSLETTER



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Opportunities are made, not found

Zero Trust Security Architecture Framework Workshop

December 24, 2020: Clients from FINCA Microfinance Bank Limited, Central Depository Company, and Consulting Business Solutions has attended a two day online workshop on “Zero Trust Security Architecture Framework”. Thank you to the following individuals for attending this session.

- Aleem Masood - Deputy Head Information Technology, FINCA Microfinance Bank Ltd
- Zaigham Mahmood Shams – Unit Head Networks and IT Operations, FINCA Microfinance Bank Ltd
- Asif Ali – Manager Data Center, FINCA Microfinance Bank Ltd
- Abdul Qadir - Manager Infrastructure, Central Depository Company
- Athar Mahmood - IT Consultant, Solution Business Consulting



In this session participants were taught about the ZT Architecture Framework, Identity Management principles, ZT Model and implementation methodology, approach to ZT governance including use cases and recommendations for starting a ZT journey and possible threats to ZT architecture were discussed.

Zero Trust Architecture is an alternative security model that addresses the fundamental flaw of traditional strategies—that data only needs to be protected from outside of an organization. The Zero Trust model views data security through a new lens, enabling parameters that dictate access and restrictions. In Zero Trust, you identify a “protect surface”. The protect surface is made up of the network’s most critical and valuable Data, Assets, Applications and Services – DAAS, for short.



The next two day online workshop on this subject is scheduled on February 9 – 10, 2021



Decision Making and Business Analytics in Practice Workshop



December 18, 2020: clients from Packages Ltd, A-Impakt International, NBP, EBD Bank and ETSS has attended a two day online workshop on “Decision Making and Business Analytics in Practice” imparted by TLC in Karachi.

Following were the participants who have attended this two day online workshop.

- Anwar Ansari - Chief Operating Officer, A-Impakt International
- Hina K. Qureshi - Chief Strategy Officer, A-Impakt International
- Haroon Naseer - Head of Digitalization, Packages Limited
- Adnan Jameel - System Analyst, Emirates NBD Bank, Dubai
- Ghulam Moinuddin - Director IT Services, ETSS
- Aniq Bukhari - Assistant Vice President, NBP



The next two day online workshop on this subject is scheduled on January 26 – 27, 2021

To view the complete information on this course, please visit <https://www.tlcpak.com/tn211.html>

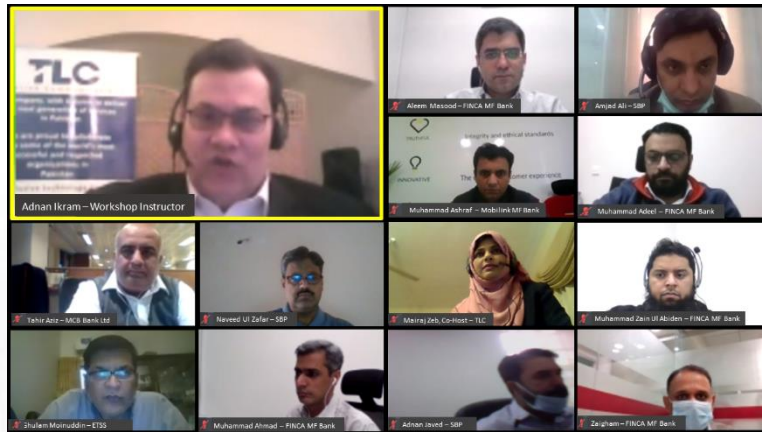


TOGAF Enterprise Architecture Framework

November 25, 2020: from State Bank of Pakistan, FINCA Microfinance Bank Limited, Mobilink Microfinance Bank Limited, MCB Bank Limited, and ETSS has attended a two day comprehensive online workshop on **"TOGAF Enterprise Architecture Framework"** imparted by TLC in Karachi.

Following were the participants who have attended this two day online workshop.

- Amjad Ali - Director IT, State Bank of Pakistan
- Naveed Ul Zafar - Additional Director, State Bank of Pakistan
- Adnan Javed Lodhi, Joint Director, State Bank of Pakistan
- Aleem Masood - Deputy Head of Information Technology, FINCA Microfinance Bank Ltd
- Muhammad Adeel - Sr. Manager IT Operations, FINCA Microfinance Bank Ltd
- Muhammad Zain - Sr. Manager Data Center & Systems, FINCA Microfinance Bank Ltd
- Zaigham Mahmood – Unit Head Networks & IT Operations, FINCA Microfinance Bank Ltd
- Muhammad Ahmad - Head Information Security, FINCA Microfinance Bank Ltd
- Muhammad Ashraf - Head of Business Technology, Mobilink Microfinance Bank Ltd
- Tahir Aziz - Unit Head Datacenter, MCB Bank Ltd
- Ghulam Moinuddin - Director IT Services, ETSS



This workshop is designed to familiarize you and your team with the fundamental knowledge on TOGAF enterprise architecture for creating technology roadmaps. You will be able to use the EA to identify key architecture framework components—data, function, technology and people. You will learn to use the Business Framework to identify what business information needs to be collected, strategies for collecting the information and approaches for organizing it.



➔ The next two day online workshop on this subject is scheduled on February 2 – 3, 2021



Cybersecurity Risk Management Framework

November 4, 2020: Clients from MCB Islamic Bank, Emirates NBD Bank, Askari Bank, Acuity Technologies, and Daiwa Capital Markets has attended a two day online workshop on **"Cybersecurity Risk Management Framework"** that was imparted by TLC in Karachi.

Following were the participants who have attended this two day online workshop.

Following contents were discussed in details,

- Cybersecurity overview
- Understanding the Role of Risk Management following ISMS practices
- Principle Guidelines and Cybersecurity Framework following NIST and COBIT
- Fundamentals of Security Operations Center

- Asif Iqbal – CISO, MCB Islamic Bank
- Shaikh Adil Gul - CEO, Acuity Technologies
- Ibad Rizvi – Operational Risk Consultant, Daiwa Capital Markets, UK
- Asad Mehmood - VP Applications, Askari Bank
- Adnan Jameel - System Analyst, Emirates NBD Bank, Dubai



➔ The next two day online workshop on this subject is scheduled on January 19 – 20, 2021

IBM AIX Operating System Courses

AIX

It gives us immense pleasure in announcing educational program for IBM AIX platform for our valued customers. The AIX educational program shall be conducted by AIX certified instructors, imparting UNIX training since 1991. Our instructors are involved in providing AIX education and training to numerous customers both locally and internationally for IBM and GBM customers.

Due to COVID-19, TLC has announced a WFH program for imparting online workshops



In view of COVID-19 pandemic, all of our workshops can also be conducted online as a part of client WFH strategy. For additional information, please see Page 6 of this newsletter.

Our clients & their valuable feedbacks on the quality of our education and training services.

TLC is one of a few organizations in Pakistan whose education and training services program is based on five complete stacks of technologies including IBM AIX operating system, soft skills, digital technologies, information and cybersecurity's, and storage technologies.

Zero Trust Security Architecture Framework

TLC

Mr. Zaigham Mahmood

Unit Head Networks & IT Operations



I must recommend this course to everyone who need to have basic knowledge pertaining to IT Security. This course is purely designed to educate anyone having IT background and intent to understand IT security. This course is having everything very well bonded and easy to learn even without any IS background.

An elegantly designed and well presented by Mr. Adnan Ikram as always.



Cybersecurity Risk Management Framework Workshop

TLC

Mr. Asif Iqbal

Chief Information Security Officer



This was my first experience with TLC and Mr. Adnan Ikram for Cybersecurity Risk Management Framework Workshop.

Mr. Adnan Ikram is enthusiastic and really aware of what he is explaining. He prepared the workshop material informative and delivered the objective professionally.

The workshop was refreshing to think about many things from a new perspective and I would recommend this to a friend or colleague.

Thank you Adnan and Thank You TLC for brilliance course.



1st Quarter 2021 Education and Training Services schedule announced

You receive an uncompromising quality of training delivered by knowledgeable and enthusiastic instructors who adhere to rigorous standards of excellence and quality.



TLC has announced first half 2021 Education and Training Services program schedule. Click the link to view the complete details. <https://www.tlcpak.com/schedule.html>

Click the link to view group photographs of our clients attended our technology workshops. <https://www.tlcpak.com/photos.html>

Visit the following page to see our client feedbacks on the quality of our education and training services program. <https://www.tlcpak.com/CustomerEXP.html>

TOGAF Enterprise Architecture Framework Workshop

TLC

Mr. Muhammad Ashraf

Head of Business Technology



This was my first experience with TLC and would say that it was quite good workshop and well managed.

However, it was TLC first session of TOGAF but the course content is quite refined and well prepared and Mr. Adnan gave his best to deliver the session and provided the satisfactory responses to participant's questions.

Currently industry is practicing the guided principles at short scale but at very fast pace but TOGAF is a very detailed and lengthy framework to adopt. So looking forward to its adoption specially in the banking industry.

Cheers!



Business Resilience and Data Protection Best Practices

TLC

Mr. Kashif Aziz Siddiqui

Software Consultant (IBM Canada)



It was a great learning experience and I must say that TLC is doing an phenomenal job providing all these training's and workshops of such an excellent quality and standard.

The training material was very informative, up to date and discussion was truly inspiring.

Adnan Ikram is one of the best IT professional and trainer in IT industry, his vast experience and knowledge helps customers overcome all the challenges.

I would like to thank TLC and Adnan for such a great learning opportunity.



Decision Making and Business Analytics in Practice Workshop – Code: TN211



Interested in increasing your knowledge of the Big Data Analytics landscape? This course is for those who want expand their knowledge in the field of Big Data Analytics and the problems restricting them in developing their Big Data Analytics strategies. It is for those who want to become conversant with the terminology and the core concepts behind big data and analytics, applications, and systems. It is for those who want to start thinking about how Big Data Analytics can help their business to grow. It provides an introduction to one of the most common frameworks, Hadoop, that has made big data analysis easier and more accessible, increasing the potential for data to transform our world.

To improve the efficiency of the entire business, you need to take the emotion out of strategic decision-making and let data do the talking. Explore a decision-making model and its process which individuals can follow or imitate to ensure they make the best choice among various options enabling them to design a solution by providing guidelines to help businesses reach a beneficial conclusion.

The next online workshop is scheduled on **January 26 – 27, 2021**.



Leveraging data shall enable organizations to take full control of their business by understanding the past, the present, predicting and prescribing the future.

Decision Making and Business Analytics in Practice



2021 Schedule

Course Outlines:

Unit 1 – Introduction to Big Data Technologies.

Unit 2 – The Role of IoT in Big Data Analytics

Unit 3 – Exploiting the Role of Analytics in Business

Unit 4 – Decision Making and Business Analytics in Practice



Target Audience:

- C – Level Management
- IT Directors
- Senior IT and Business leaders
- Strategic Planners
- Solution/IT/System Architects and
- Business Analysts.

<https://www.tlcpak.com/tn211.html>

Zero Trust Security Architecture Framework Workshop – Code: TN224



Zero Trust has become an extremely popular reference for security best practices. Vendor marketing and other misleading data has unfortunately caused confusion about what Zero Trust is and how to use it properly. This misunderstanding of Zero Trust can lead to a false sense of security. This course will review the history of many popular terms for security best practices as well as how the industry developed the term Zero Trust. We will review Zero Trust Architecture and Framework in details with enterprise use cases. Topics will include network, endpoint and cloud security concepts. We will also discuss misconceptions, such as how Zero Trust best practices can't be achieved by simply acquiring a technology such as a Firewall, Identity Management solution or Network Access Control offering.

The next online workshop is scheduled on **February 9 – 10, 2021**.



Zero Trust Security Architecture Framework



2021 Schedule

Course Outlines:

Unit 1 – Unified Threat Management

Unit 2 – Advanced Network Threat Prevention

Unit 3 – Exploiting Network Threat Detection and Prevention Tools

Unit 4 – Zero Trust Architecture Framework

These courses are designed on the basis that you have got nothing to lose & everything to gain.

For registration, please write to us at registration@tlcpak.com

Skills and expertise to help you increase your knowledge in the field of storage, Digital, Security and Soft Skills.

First Half 2021 Education and Training Services Program Schedule



Click on the Course Code to download course brochures

January

Code	Course Title	Date
TN185	Business Resilience and Data Protection Best Practices	January 12 – 13, 2021
TN227	Cybersecurity Risk Management Framework	January 19 – 20, 2021
TN211	Decision Making and Business Analytics in Practice	January 26 – 27, 2021

February

Code	Course Title	Date
TN222	TOGAF Enterprise Architecture Framework	February 2 – 3, 2021
TN224	Zero Trust Security Architecture Framework	February 9 – 10, 2021
TN184	Storage Information Security	February 16 – 17, 2021
TN185	Business Resilience and Data Protection Best Practices	February 23 – 24, 2021

March

Code	Course Title	Date
TN227	Cybersecurity Risk Management Framework	March 2 – 3, 2021
TN185	Information Storage Strategies	March 9 – 10, 2021
TN211	Decision Making and Business Analytics in Practice	March 16 – 17, 2021
TN210	The Foundation of Digital Transformation and Disruption Technologies	March 25 – 26, 2021

April

Code	Course Title	Date
TN224	Zero Trust Security Architecture Framework	April 1 – 2, 2021
TN227	Cybersecurity Risk Management Framework	April 7 – 8, 2021

June

Code	Course Title	Date
TN225	The Core Fundamentals of Cybersecurity	June 2 – 3, 2021
TN211	Decision Making and Business Analytics in Practice	June 9 – 10, 2021
TN227	Cybersecurity Risk Management Framework	June 16 – 17, 2021
TN222	TOGAF Enterprise Architecture Framework	June 25 – 26, 2021
TN223	ISO/IEC 27001 Foundation	June 29 – 30, 2021

Online Education & Training Services Campaign – 1st and 2nd Quarters **2021**

About the program

TLC is pleased to announce a campaign based on a stack of 9 unique vendor neutral online technology workshops as part of their education and training services campaign.

Our vendor neutral approach enables the attendees to learn about new technologies and trends surrounding emerging and complex issues. The idea is to equip our clients with the relevant skills so that they can understand, design and develop their technology solutions and pick the best vendor aligned with their requirements. In a nut shell, our course are developed with a strategy to fill necessary technology gaps within the human resources and enable our clients to build complex solutions without being much dependent upon their vendor's support.

This workshop campaign offers a high level of flexibility where customers can choose from a variety of workshops at their premises or online at budget friendly costs. We can deliver these workshops in a private format, allowing you to eliminate employee travel and lodging expenses, providing further flexibility since you will be able to choose dates that fit your diaries.

Stack of **9** Technology Workshops – **campaign**

1. Business Resilience & Data Protection Best Practices – [TN185](#)
2. Information Storage Strategies – [TN186](#)
3. Storage Information Security – [TN184](#)
4. The Foundation of Digital Transformation and Disruption Technologies – [TN210](#)
5. The Core Fundamentals of Cybersecurity – [TN225](#)
6. Information Security Essentials for Corporate Users – [TN226](#)
7. Cybersecurity Risk Management Framework – [TN227](#)
8. Decision Making and Business Analytics in Practice – [TN211](#)
9. Zero Trust Security Architecture Framework – [TN224](#)



Program Price Summary		
Group	Class Size	Fee
A	10 Students	245,000
B	15 Students	367,500



Online workshop for a group of **10 to 15** participants



About the instructor

Tax not included

These workshops shall be delivered by Adnan Ikram, an experienced instructor with 25+ years of industry experience as a technology leader and educationist having imparted training services both locally and internationally for IBM, GBM, Si3 and TLC customers.

Adnan's professional career spans across international enterprise technology vendors including IBM, Fujitsu, and ICL and a national organization Si3. Adnan holds various professional certifications covering a breadth of technological landscape including enterprise servers & storage technologies, Information Security, Enterprise Architecture, ITIL, Cloud, Virtualization, Green IT, and has co-authored 10 IBM Redbooks covering IBM AIX Operating System and Power Server technologies and have developed 25 plus courses on storage, security and digital emerging technologies.

www.linkedin.com/in/adnan-ikram-9688408

For registration, write to us at registration@tlcpak.com

Listen to our customers on our Quality of Services <https://www.tlcpak.com/CustomerEXP.html>



Skills & expertise to help you increase your knowledge in the field of emerging technologies

Overview

Today most organizations understand that education is essential to expedite growth and to maintain a competitive advantage. In order to support this initiative, TLC has embarked upon a journey to provide the core stack of emerging Digital and Storage technologies workshops that shall enable our clients to effectively optimize their technological solutions without much reliance on vendors.

All of our technology workshops are vendor neutral specialized courses to build enterprise skills and fill the necessary local industry resource gaps that to date no professional education provider in Pakistan is offering, our exclusive training series is always complemented with professional student material for participants to take away.

SAVE 30%

- Comparable to our standard fee structure, you can save up to PKR165,000 on Group A and PKR247,500 on Group B.



Considering ongoing COVID-19 pandemic, all of our workshops can also be conducted online as a part of client WFH strategy.



Infrastructure Required for Client On-site Workshops – Customers Responsibilities for F2F Workshops

- A WiFi network connection.
- Projector and Multimedia with Speakers.
- Student sitting capacity with student name plates.
- A white/glass board with markers.
- Appropriate classroom air-conditioning.
- Lunch and Tea Breaks – Customer On-site.
- Laptop for WFH.

Systech Illinois offers a wide variety of solutions for all industry applications covering food and beverages, pharmaceutical, healthcare, packaging and process industries. TLC is an exclusive partner for Systech Illinois and are providing solution of their oxygen analyzers, moisture analyzers and gas analyzers for these industries for more than 25 years in Pakistan with full fledged teams of pre and post-sales support

For complete range of products please visit
<https://www.systechillinois.com/en/>
 or for complete product information write to us at info@tlcpak.com



www.tlcpak.com/solutions.html

Our professional team of technology consultants brings a wide variety of knowledge and skills combined with functional and industry experience to serve the high demanding consulting and strategy planning needs of our clients.

We are flexible to meet the diversity of your special requirements thus offering the services of our pre-qualified, experienced Information Technology consultants on both short-term and long-term assignments, from technical consulting helping your IT department in evaluating your current implementation and recommending enhancements, to evaluation and needs assessment, selecting the appropriate technology and tools, and decision that requires high level of recommendations prior to the purchase of expensive solutions based security products.

For additional information, write to us at info@tlcpak.com



TLC has successfully installed and tested 6500 Headspace Analyzers at PepsiCo from Systech Illinois, now Industrial Physics UK



PEPSICO December 23, 2020: An extension to the previous solution, TLC has installed Systech Illinois 2 x Headspace Analyzers Model GS6500 at PepsiCo Snacks Plant, Multan.

Illinois Instruments 6500 headspace analyzers offer high levels of performance technology and operator ease to fulfill the latest industry demands for accuracy and reliability. The oxygen detector utilizes a high purity, stabilized zirconia ceramic and platinum sensor maintained within a high temperature environment. The sensor produces a log output which is converted linearized to yield a digital readout directly proportional to a sample's oxygen content.

In August this year, TLC has delivered a first phase of this solution to PepsiCo, a trusted customer, for the packaging of their Lays brand in Pakistan.



INDUSTRIAL PHYSICS

Security and Compliance Management Assessment Services



December 29, 2020: Today, we have announced a new services as a part of our enterprise IT professional services portfolio.

In this service, we will execute a detailed sessions with your Security and IT teams inviting key stakeholders and perform a deep-dive assessment program. As a part of this service we will develop a roadmap based on 1 – 3 years for your organization. In this study, we will assess the following security domains.

- Governance, Risk and Compliance
- Security Intelligence and Analytics
- Data Security
- Application Security
- Infrastructure Security



In today's fast-paced and rapidly changing world of Information Technology environment, the appropriate use of technology and strategic business planning solutions tailored to your business needs and objectives is the key to your success. With an in-depth understanding of technology infrastructure along with hands-on experience gained through working on critical issues in key industries of the IT marketplace, TLC is committed to providing you with top-end consulting services and solutions to meet your unique business challenges.

This workshop will be conducted by a team of certified enterprise architecture, GCIT and ISO/27002 experienced facilitators imparting enterprise-wide professional services for various customers both locally and internationally to different industry market segment.

Workshop Code: WS305G